

2007 Tractor Costs per Hour (Excludes Labor)

| NO. | MACHINE | AVG. HP | PURCHASE PRICE | ** | HOURS OF USE PER YEAR | | | | |
|-----|-----------------------|------------|-------------------|------|-----------------------|---------|---------|---------|---------|
| | | | | | 300 | 400 | 500 | 600 | 700 |
| 1 | 30-40 HP TRACTOR | 35 | \$18,000 | O.C. | \$5.11 | \$5.42 | \$5.74 | \$6.05 | \$6.37 |
| | | | | F.C. | \$6.83 | \$5.15 | \$4.14 | \$3.47 | \$2.99 |
| 2 | 50-60 HP TRACTOR | 55 | \$23,225 | O.C. | \$7.76 | \$8.17 | \$8.57 | \$8.98 | \$9.39 |
| | | | | F.C. | \$8.81 | \$6.65 | \$5.35 | \$4.48 | \$3.85 |
| 3 | 70-80 HP TRACTOR | 75 | \$39,050 | O.C. | \$10.97 | \$11.65 | \$12.34 | \$13.02 | \$13.70 |
| | | | | F.C. | \$14.82 | \$11.18 | \$8.99 | \$7.53 | \$6.48 |
| 4 | 95-105 HP TRACTOR | 100 | \$60,800 | O.C. | \$15.08 | \$16.15 | \$17.21 | \$18.28 | \$19.34 |
| | | | | F.C. | \$22.83 | \$17.14 | \$13.72 | \$11.44 | \$9.81 |
| 5 | 115-125 HP TRACTOR | 120 | \$90,050 | O.C. | \$19.00 | \$20.57 | \$22.15 | \$23.72 | \$25.30 |
| | | | | F.C. | \$33.81 | \$25.38 | \$20.32 | \$16.94 | \$14.53 |
| 6 | 135-145 HP TRACTOR | 140 | \$97,000 | O.C. | \$21.74 | \$23.44 | \$25.13 | \$26.83 | \$28.53 |
| | | | | F.C. | \$36.42 | \$27.34 | \$21.89 | \$18.25 | \$15.65 |
| 7 | 155-165 HP TRACTOR | 160 | \$107,500 | O.C. | \$24.67 | \$26.55 | \$28.43 | \$30.31 | \$32.19 |
| | | | | F.C. | \$39.73 | \$29.86 | \$23.94 | \$19.99 | \$17.16 |
| 8 | 175-185 HP TRACTOR | 180 | \$133,000 | O.C. | \$28.39 | \$30.71 | \$33.04 | \$35.37 | \$37.70 |
| | | | | F.C. | \$49.15 | \$36.95 | \$29.62 | \$24.73 | \$21.23 |
| 9 | 195-205 HP TRACTOR | 200 | \$154,000 | O.C. | \$31.87 | \$34.56 | \$37.26 | \$39.95 | \$42.65 |
| | | | | F.C. | \$56.91 | \$42.78 | \$34.29 | \$28.63 | \$24.58 |
| 11 | 30-40 HP TRACTOR MFWD | 35 | \$25,750 | O.C. | \$4.74 | \$4.93 | \$5.13 | \$5.32 | \$5.51 |
| | | | | F.C. | \$9.77 | \$7.37 | \$5.93 | \$4.96 | \$4.27 |
| 12 | 50-60 HP TRACTOR MFWD | 55 | \$35,200 | O.C. | \$7.33 | \$7.60 | \$7.86 | \$8.12 | \$8.39 |
| | | | | F.C. | \$13.36 | \$10.08 | \$8.10 | \$6.78 | \$5.84 |
| 13 | 70-80 HP TRACTOR MFWD | 75 | \$49,000 | O.C. | \$10.02 | \$10.39 | \$10.76 | \$11.12 | \$11.49 |
| | | | | F.C. | \$18.59 | \$14.03 | \$11.28 | \$9.44 | \$8.13 |

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|-----|-------------------------|------------|-------------------|------|-----------------------|---------|---------|---------|---------|
| | | | | | 300 | 400 | 500 | 600 | 700 |
| 14 | 95-105 HP TRACTOR MFWD | 100 | \$67,250 | O.C. | \$13.40 | \$13.91 | \$14.41 | \$14.92 | \$15.42 |
| | | | | F.C. | \$25.25 | \$18.95 | \$15.17 | \$12.65 | \$10.85 |
| 15 | 115-125 HP TRACTOR MFWD | 120 | \$99,500 | O.C. | \$16.51 | \$17.25 | \$18.00 | \$18.75 | \$19.49 |
| | | | | F.C. | \$37.36 | \$28.04 | \$22.45 | \$18.72 | \$16.06 |
| 16 | 135-145 HP TRACTOR MFWD | 140 | \$110,500 | O.C. | \$19.13 | \$19.96 | \$20.79 | \$21.62 | \$22.45 |
| | | | | F.C. | \$41.49 | \$31.14 | \$24.93 | \$20.79 | \$17.83 |
| 17 | 155-165 HP TRACTOR MFWD | 160 | \$121,000 | O.C. | \$21.75 | \$22.66 | \$23.56 | \$24.47 | \$25.38 |
| | | | | F.C. | \$44.72 | \$33.62 | \$26.95 | \$22.49 | \$19.31 |
| 18 | 175-185 HP TRACTOR MFWD | 180 | \$140,000 | O.C. | \$24.55 | \$25.60 | \$26.65 | \$27.70 | \$28.75 |
| | | | | F.C. | \$51.74 | \$38.89 | \$31.18 | \$26.03 | \$22.35 |
| 19 | 195-205 HP TRACTOR MFWD | 200 | \$168,000 | O.C. | \$27.56 | \$28.82 | \$30.08 | \$31.34 | \$32.60 |
| | | | | F.C. | \$62.09 | \$46.67 | \$37.41 | \$31.23 | \$26.81 |

| Variable Cost | | Fixed Costs | |
|-------------------------------|--------|---------------------|---|
| Diesel Fuel Cost (\$/Gal) | \$2.35 | Interest (%) | 8 |
| Oil & Lube (% of Fuel Cost) | 15% | Insurance (\$/1000) | 6 |
| Years of Life before Trade-in | 12 | Taxes (\$/1000) | 0 |

** O.C. = Operating Costs (Fuel, oil, lube, repairs)
 F.C. = Fixed Costs (depreciation, insurance, taxes, interest)